

VACANCY ADVICE GENERAL MANAGER

Grand Gaming Gauteng (RF) (Pty) Ltd, a subsidiary of the Sun Slots Group, is recruiting for a dynamic and influential Gauteng-based individual with previous relevant experience to fill the role of General Manager. This position is based in Edenvale and reports to the Chief Executive Officer.

RESPONSIBILITIES OF THE POSITION INCLUDE BUT ARE NOT LIMITED TO:

The incumbent is required to contribute to the overall effectiveness of the organisation through the deployment of LPMs into the market, the initial target being 1000 machines.

The incumbent will manage the development and implementation of the regional business strategy, through effectively managing staff and networking with potential suppliers, customers, and shareholders, while complying with relevant policies, procedures, and gaming legislation in this highly regulated and competitive market.

The key result areas for the role include, amongst others:

- Enhance the organizational effectiveness and efficiency of the company
- Effectively network and build relationships with existing and potential suppliers, customers, shareholders, the Gambling Board and other key stakeholders
- Understand and develop product and marketing strategies to support the business
- Understand and develop support functions within the region
- Lead the roll-out and expansion of the LPM network in the Gauteng region
- Ensure budgets and targets are set, necessary approval is received, and measures are in place to achieve the same
- Effective time management to ensure all deadlines are met
- Ensure the Board of Directors are informed at all times on relevant issues affecting the business and the organisation
- Ensure compliance with relevant policies, procedures, gaming, and statutory laws
- Manage and develop the relationship with LPM sites, ensuring that compliance and disputes are resolved in a professional and timeous manner
- Ensure appropriate business staffing levels and recruitment in accordance with existing policies
- Development, training and performance management of HOD's and staff
- Monthly and quarterly reporting to the Board of Directors and other relevant structures/parties

QUALIFICATIONS, EXPERIENCE, SKILLS AND KNOWLEDGE REQUIRED

- Relevant 3-year tertiary education, i.e. sales, marketing, finance or similar
- An MBA or relevant post graduate qualification is desirable
- Previous experience within the LPM or similar industry is desirable
- Previous exposure to business franchising models is desirable
- Excellent communication skills and the ability to communicate at all levels
- Strong influencing and negotiation skills
- Experience in managing a large team
- Excellent report writing skills and proficiency in MS Word, MS Excel, MS PowerPoint
- Displays effective leadership skills
- Financial and analytical acumen
- Excellent planning and organizational skills
- proficiency in English and another South African language (from the region) would be advantageous
- Ability to work effectively under pressure

- To operate within an ethical manner and living the Sun Slots Values at all times
- General ability:
 - o To focus on results through customer focus, managing work, planning and organising
 - To express potential through adaptability, initiating action, work standards, innovation and stress tolerance
 - To Interact effectively through communication, building customer loyalty, trust, managing conflict, negotiation and gaining commitment
 - Achieve goals by contributing to team success, follow up, and facilitating change

Interested parties should email a detailed CV to <u>recruit@sunslots.co.za</u> by close of business on Monday, 29 April 2024.

Equity

Preference will be given to applicants from designated groups in line with the provisions of the employment Equity Act, No. 55 of 1998, as amended, Sun Slots internal recruitment policy and unit specific employment equity plans

POPIA Statement

Please note that when applying for any position, reference checks will be completed and personal information as defined in the Protection of Personal Information Act 4 of 2013 will be processed. In applying for this position, applicants will be deemed to have consented to such processing as defined in the Privacy Statement Please note that

Please note that only shortlisted candidates will be contacted. Should you not be contacted within 1-month after the closing date of this advertisement, accept that your application has been unsuccessful.